

# Sage MAS 90 ERP

# Sage MAS 200 ERP



## Sage MAS Intelligence

Sage MAS Intelligence empowers you to quickly and easily gain control and obtain the information you need for operations and strategic planning. Using the familiar look of Microsoft Excel®, analyze Sage MAS 90 and 200 ERP data. Effortlessly create real-time, automated, and preformatted reports with up-to-date, accurate, and meaningful information. Sage MAS Intelligence allows you to spend more time focusing on analysis and interpretation and less time pulling the data together.

Improve the productivity of your financial staff, enhance report presentation, and streamline report preparation. Build your intelligence solution so it works the way you want, using the flexibility of Sage MAS Intelligence.

### Report Manager

Report Manager allows you to create and edit new reports as well as to filter and aggregate data. You'll receive a basic set of standard report templates with Report Manager. These templates provide easy-to-use, in-depth financial, operations, and strategic planning intelligence visibility, so you can focus on ROI and results. Use the flexible security to establish and set permissions for your reports.

### Report Viewer

A Report Viewer License provides you with the ability to view reports, and drill-down into existing reports and templates. Basic editing capabilities, such as filtering the data and changing the parameters, are also included. Report Viewer licenses are ideal for staff members who do not need to create new reports.

### Report Designer

Impress management with critical business analytics derived from your custom reports, easily created using the Report Designer. Use this tool to enable insightful decision-making at every level.

### Connector Module

Streamline your financial managers' day-to-day operational tasks using the Connector Module to access information from multiple sources and consolidate data from multiple companies. The Connector Module allows for consolidations and connectivity to unlimited ODBC data sources.

## BENEFITS

- Quickly identify and respond to trends using sophisticated, customizable dashboards
- Empower your staff with timely, meaningful information and trend reports
- Easily create in-depth financial, operations, customer, and vendor reports
- Efficiently view, manipulate, analyze and distribute reports in a familiar Excel format
- Extract up-to-the-minute high level summaries, account groupings, or details transactions
- Effortlessly consolidate data from multiple companies, divisions, and databases
- Minimize manual, repetitive work in Excel

DASHBOARD - ABC DISTRIBUTION AND SERVICE CORP.						
Profit & Loss	Actual May	Budget May	Variance	Actual YTD	Budget YTD	Variance
Sales	723,766	267,000	456,766	2,364,415	1,776,900	587,515
Cost of Sales	364,452	163,100	(195,292)	936,349	642,400	(154,549)
<b>Gross Profit</b>	<b>359,314</b>	<b>103,900</b>	<b>255,414</b>	<b>1,428,066</b>	<b>1,134,500</b>	<b>293,566</b>
Expenses	284,932	193,580	(125,412)	818,539	604,280	(14,319)
<b>Net income before tax</b>	<b>74,322</b>	<b>28,320</b>	<b>46,002</b>	<b>348,867</b>	<b>229,220</b>	<b>119,647</b>

  

Top 5 Expenses	Actual May	Budget May	Variance	Actual YTD	Budget YTD	Variance
Driver payroll - East	31,363	26,700	(4,663)	132,035	131,900	(135)
Officer salaries	15,000	14,800	(200)	74,562	73,200	(1,362)
Payroll taxes - East	14,901	15,700	799	66,271	77,500	11,229
Clerical salaries	13,216	11,100	(2,116)	54,392	54,900	508
Driver payroll - West	11,941	9,800	(2,141)	49,892	48,400	(1,492)
<b>Total</b>	<b>86,421</b>	<b>78,100</b>	<b>(8,321)</b>	<b>377,143</b>	<b>385,900</b>	<b>8,757</b>

  

Period:	January 2010 to May 2010	
Top 5 Customers	YTD	%
Shepard Motorworks	283,500	37.3%
Breslin Parts Supply	197,240	26.8%
American Business Futures	120,563	16.3%
Custom Craft Products	96,300	12.9%
Greater Alarm Company	62,910	8.3%
<b>Total</b>	<b>760,613</b>	<b>100.0%</b>

  

Top 5 Items	YTD	%	Top 5 Item Categories	Quantity	Price YTD
DESK 72" X 30"	283,500	95.2%	WORKSTATION FURN & ACCESS	391	286,967
DESK FILE 5" CAP 50	285,230	0.3%	FLEXIBLE DISKS & ACCESS.	479	3,649
MODERN 9800 FAST POLL	120,673	0.7%	DATA COMMUNICATIONS	1	1,996
ART SPECIALTY GINGER JAR LAMP	97,200	0.5%	PRINTER SUPPLIES & ACCESS	5	925
HON 2 DRAW LETTER FILE W/ LK	86,207	0.5%	CABLES & ACCESSORIES	16	57
<b>Total</b>	<b>852,810</b>	<b>100.0%</b>			

Work smarter, every day! View your Comprehensive Sage MAS 90 and 200 Data in a familiar Excel interface.



## Features

### Access business-critical information

Accurate, readily available, and intelligent information is imperative to driving daily business decisions. Unifying all of your data into one solution creates a true view of your business, which is vital to growth and profitability. Schedule reports to run during off-peak hours and distribute through e-mail for timely delivery no matter where recipients are located. With improved visibility into real-time information comes the ability to better manage exceptions and adjust quickly to meeting changing customer needs.

### Complex reporting made easy

Save time and get more accurate reports by eliminating redundant data entry efforts through direct integration with Sage MAS 90 and 200. By pulling information already in your system, Sage MAS Intelligence automatically knows your fiscal periods, chart of accounts, detail transactions, and various types of balances. A set of basic report templates are provided with your system, which you can personalize to work the way you do, so you can focus on interpreting information to make faster, better business decisions. Easily create new reports by modifying the basic set of templates or design totally new reports utilizing the Sage MAS Intelligence Designer tool.

Templates include Financial Analysis Reports • Dashboard Analysis • General Ledger Transaction Details • Inventory Master • Purchase Master • Sales Master

### Insightful decisions

The Dashboard Analysis report provides a one-page summary of key business information, featuring “Top N” details on customers, items, and expenses. View information both textually and graphically to help with daily and long-term planning. In addition, comparative Profit and Loss figures are displayed for both the current month and financial year-to-date figures. You can easily drill down to get further insight into the numbers. The bottom line—better, faster, and smarter decisions provide your organization with a significant competitive advantage.

### Easily Design Custom Reports

Transform Excel data into meaningful information using Report Designer intuitive and flexible tools. Provide management at every level in your company with customized reports that they’ll want to use. Create your layout, do multilevel grouping and consolidations, and add formulas where you want them using intuitive selection tools. Create reports from predefined lists in seconds to get rapid ROI results. Use “what-if” analysis to instantly see the impact on an area of your business by changing a set of values on your reports.

### Multicompany capabilities

Utilize the Connector module to view business intelligence for multiple Sage MAS 90 and 200 company databases, or any ODBC-compliant data source from our collaborative ecosystem, such as Sage Abra HRMS, or third-party solutions.

### Secure business integrity

Safe, secure, and controlled! Protect the sensitive information in your business. Sage MAS 90 and 200 assures comprehensive security at variable levels, protecting your important business intelligence from unauthorized access or manipulation.

## About Sage North America

Sage North America is part of The Sage Group plc, a leading global supplier of business management software and services. Sage North America employs more than 4,100 people and supports nearly 3.1 million small and medium-size business customers. The Sage Group plc, formed in 1981, was floated on the London Stock Exchange in 1989 and now employs 13,400 people and supports 6.1 million customers worldwide. For more information, please visit the website at [www.SageNorthAmerica.com](http://www.SageNorthAmerica.com).

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